













# REPORT TO THE COMMUNITY 2018-2019

### AN EXTRAORDINARY YEAR AT THE FLYNN



As I look back on 2018–2019, my first year as Executive Director of the Flynn, I feel inspired and grateful. What a thrill it was to witness firsthand such an extraordinary season of performances and the power of our arts education and engagement work in this community.

I want to thank you again for what you helped us achieve. Your financial support—through memberships, contributions, sponsorships, ticket purchases, class and camp registrations, as well as your attendance and enthusiasm—enabled the Flynn to impact the lives of almost 200,000 people this year, including 46,500 students, teachers, and families through arts education and community outreach programs.

I'd also like to thank our incredibly talented staff, Board of Trustees, and volunteers for their tireless dedication to the Flynn's mission and programs. Without them, none of this work would be possible. Here are some Flynn highlights and exceptional accomplishments from this 2018–2019 Report to the Community:

- Vermont artists were featured in 45% of our total performances, and we introduced a new Vermont artist rental rate in Flynn Space
- We enhanced our guest experience through new mobile ticketing and scanning and introduced a new point-of-sale system at the bar and concessions
- The Flynn hosted the premiere of Red Kite Green Mountain, a newly commissioned work with the Chicago Children's Theatre and Vermont artists designed for children on the autism spectrum
- The Flynn's Movement for Parkinson's class held their first flash mob on Church Street during Parkinson's Awareness Month
- 8,846 tickets were provided free of charge to students in pre-K through 12th grade for our Student Matinee Series

We sincerely thank you for being a part of the Flynn this year and helping us to shape and realize our vision for the Flynn's future. Enjoy this recap of our 2018–2019 season!

Warmest regards,

Anna Marie Gewirtz

Executive Director

### **DEVELOPMENT HIGHLIGHTS**

3,253
INDIVIDUAL
MEMBERS AND
DONORS

156
BUSINESS AND
FOUNDATION
FUNDERS

210 IN-KIND DONORS 415
VOLUNTEER
"SPIRITS"

## 229 PERFORMANCES

116,855 TICKETED ATTENDEES \$51,000
IN DISCOUNTED TICKETS





# COMMUNITY TICKET PROGRAM

**68** nonprofit partner organizations **1,512** ticket vouchers redeemed

# ARTIST ENGAGEMENT ACTIVITIES

28 Artist Engagement Activities

**15** masterclasses/workshops/lecture demonstrations

**10** pre or post-performance discussions/events

3 school visits



Engaging Active Learners conference with Parsons Dance Company

The Flynn's educational programs exemplify the themes of joy, curiosity, and belonging. In our community, school-based, and onsite programs, we craft classes and workshops that respond to the hopes and needs of folks of all ages, backgrounds, and abilities. In collaboration with community and school partners, and with our talented and dedicated faculty of teaching artists, we create pathways of engagement to and from the Flynn.

Weeklong Arts for Equity Institute

at Clemmons Family Farm



8,846
total subsidized tickets
1 44% SINCE 2016

45

**Performances** 

schools attended from 10 counties

**ZUZ** homeschools attended

It's so great to be able to give students opportunities to listen and interact with diverse characters and stories.

Rachel Shusterman,Camels HumpMiddle School



Flash mob on Church Street for Parkinson's Awareness Month

### 707 HOURS

of classroom workshops

#### 79 HOURS

of educator professional development

119% SINCE 2018

### 72 SCHOOLS

visited by teaching artists

#### 4 VISITS

from artists-inresidence

"My students had a blast. They were so proud and truly owned their hard work."

-Teacher,
Franklin Central School

## BURLINGTON DISCOVER JAZZ FESTIVAL

The 36th annual Burlington Discover Jazz Festival brought 10 days of live music to downtown Burlington. With a history of presenting jazz in unexpected places, this year, festival-goers were again invited to discover new artists and new spaces.

70,000 **Attendees**  **Events** 

TIA FULLER

**ARTIST-IN-**

**RESIDENCE** 

Venues



### 131 HOURS OF FREE LIVE MUSIC

The festival welcomed 34 professional bands and 510 student musicians to its free outdoor stages.

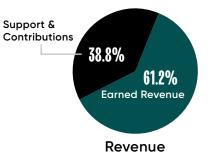


### FINANCIAL HIGHLIGHTS

Flynn Center for the Performing Arts, Ltd. (includes Discover Jazz Festival) Fiscal Year Ending June 30, 2019

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Statement of Activities	Operating	Endowment	Total
REVENUE (see chart below)			
Support and contributions	2,800,200	442,100	3,242,300
Earned revenue	4,416,500	17,800	4,434,300
Total support and earned revenue	7,216,700	459,900	7,676,600
EXPENSES (see chart below)			
Programs and services	5,718,400		5,718,400
Administration and special projects	1,020,100		
Fundraising	675,200		675,200
Total expenses, excluding depreciation	7,413,700		7,413,700
Change in unrestricted net assets, before depreciation and transfers	(197,000)	459,900	262,900
Depreciation expense	(394,000)		(394,000)
Change in unrestricted net assets, before transfers	(591,000)	459,900	(131,100)
Transfers from endowment for operations & programming	465,200	(465,200)	
Change in unrestricted net assets, after transfers	(125,800)	(5,300)	(131,100)
Statement of Financial Position	Operating	Endowment	Total
ASSETS			
Current assets	3,585,400	20,900	3,606,300
Contributions and grants receivable	1 700 000	225 100	1 (0 ( 000

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ASSETS			
Current assets	3,585,400	20,900	3,606,300
Contributions and grants receivable	1,380,900	225,100	1,606,000
Property and equipment	6,208,900		6,208,900
Investments	1,111,700	10,543,600	11,655,300
Beneficial interest held by others		480,700	480,700
Total Assets	12,286,900	11,270,300	23,557,200
LIABILITIES and NET ASSETS			
LIABILITIES			
Current liabilities	1,571,800		1,571,800
Total liabilities	1,571,800		1,571,800
NET ASSETS			
Without donor restrictions	7,813,900	395,500	8,209,400
With donor restrictions	2,901,200	10,874,800	13,776,000
Total net assets	10,715,100	11,270,300	21,985,400



Total liabilities and net assets

Administration & **Special Projects** 77.1% **Programs** 9.1% & Services

12,286,900

**Fundraising** 

11,270,300 23,557,200

**Expenses** 

#### **GOVERNING BOARD** 2018/2019

#### **OFFICERS**

Eric Fleaenheimer -Chair Staige Davis -Vice Chair Leigh K. Phillips -Secretary Fran Rathke -Treasurer

Jan Blomstrann John Bossange Sara Byers Hal Colston Clarence E. Davis Chiuho Duval Sandra K. Enman Deborah Estabrook Linda Barth Goldstein Justin M. Heilenbach Allyson Laackman Fred "Chico" Lager Mark A. Langan Debra G.B. Leonard Eli Lesser-Goldsmith Aida Reed Luce Nancy J. McClellan Erika D. Senft Miller Rich Price Michael Seaver Fran Tobin **Greg Vaut** 

#### **TRUSTEES EMERITUS**

Brianne E. Chase Robert F. Cooper Bari Dreissigacker **Heather Dwight** James Foster John Gravel Walter Levering **Bonnie Reid Martin** Robert E. Miller Remo Pizzagalli **Ernest Pomerleau** Del K. Sheldon Joan A. Sylvester Amy E. Tarrant Elizabeth Woods

#### HONORARY DIRECTORS

John & Mary Abele Bill & Debra Gottesman Lois McClure Patrick Robins & Lisa Schamberg Katharine & Charles Tipper



# REPORT TO THE COMMUNITY

2018-2019

#### **THANK YOU**

Please enjoy this recap of the thriving education programs, vibrant performances, and vital community outreach you supported at the Flynn.

#### barcode

Jane Doe 123 Placeholder Dr South Burlington VT 0000-0000

